



David S. Hirsch

Partner

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Practices

Corporate & Business, Banking & Financial Institutions, Mergers & Acquisitions, Nonprofit, Public Finance, Securities, Private Equity & Venture Capital, Commercial & Real Estate Finance

Education

Emory University School of Law, J.D., 2009

Emory International Law Review, Managing Editor

University of Pennsylvania, B.A., 2004

University of New South Wales (Australia), 2003

About

David focuses his practice in general corporate law, with dedicated emphases in mergers and acquisitions, corporate finance, commercial lending and securities law. As a trusted advisor, David advises clients on matters ranging from everyday corporate governance and operational questions to strategic expansion and sophisticated financings. Additionally, he serves as bond counsel, borrower's counsel and bank counsel on a broad array of tax-exempt financing transactions.

David represents companies in all stages of business, including emerging and developing companies, established private middle-market businesses, and publicly held companies.

He also represents cannabis industry clients on corporate and capital formation matters.

Recent experience includes:

- Represented the members of a predictive analytics software company in an equity sale to an Irish public company.
- Represented several national banks in connection with the documentation of secured credit facilities ranging from \$20 – \$100+ million in size.
- Representing a Massachusetts medical and adult use marijuana business with respect to formation, capital raising and operational matters.

Credentials

Work Experience

Hinckley Allen

- Partner (2018-Present)
- Associate (2009-2017)

Rhode Island Supreme Court, Appellate Screening Unit

- Intern (2007)

Cohen Foundation

- Dor L'Dor Staff Member, Israel (2006)

Wiley Rein LLP

- Legal Assistant (2005-2006)
- Project Assistant (2004-2005)

Charitable & Civic Involvement

- University of Connecticut School of Business Center for International Business Education and Research (CIBER) Business Case Challenge, Judge (2016)

Bar Memberships

- Connecticut, 2010
- Massachusetts, 2009
- Rhode Island, 2009

Experience

Mergers & Acquisitions Experience:

- Represented a public, state-chartered bank in connection with its merger into a large national bank.
- Represented the members of a predictive analytics software company in an equity sale to an Irish public company.
- Represented a regional food distribution company in an asset sale to one of the country's largest food distribution businesses.
- Represented a privately-owned consumer products distributor in several strategic corporate acquisitions.
- Represented a United States parking company in large multi-property joint venture with national real estate fund and a Canadian parking company.
- Represented the shareholders of a foreign exchange and international payments company in an equity sale to a privately-owned United Kingdom-based company.
- Represented a jewelry manufacturer in connection with an asset sale to a growing jewelry business.
- Represented a Class II Railroad in connection with its acquisition by one of the nation's largest railroad operators.

Finance Experience:

- Represented a Class I Railroad in:
 - an offer to qualified institutional buyers and non-United States persons to exchange outstanding debt securities for cash and \$750 million of 30-year notes.
 - a \$1.5 billion public offering of multiple series of senior notes, as well as several other public debt offerings.
- Represented several national banks in connection with the documentation of secured credit facilities ranging from \$20 – \$100+ million in size.
- Represented numerous borrowers in connection with obtaining new credit facilities.
- Serves as bond counsel to the Massachusetts Development Finance Agency with respect to tax-exempt and taxable bond transactions.
- Serves as bond counsel to the Rhode Island Health and Educational Building Corporation with respect to tax-exempt and taxable bond transactions.

Cannabis Industry Experience:

- Representing a Massachusetts medical and adult use marijuana business with respect to formation, capital raising and operational matters.
- Represented a service provider to a Maine medical marijuana licensee with respect to general corporate and operational matters.

Latest News & Insight

Firm News

Hinckley Allen Represents First Connecticut Bancorp, Inc. in \$544 Million Transaction, June 20, 2018

Hinckley Allen Expands Partnership, Elevating Six Attorneys to Partner, January 12, 2018

Publications

Legal “Gray Area” Surrounds CBD-Infused Food and Beverages, June 14, 2019

Tips for Recreational Marijuana Use Policies in “Social Model” Assisted Living Residences, May 7, 2019

SEC Rule 15c2-12 Amendments Require Disclosure of Additional Events, August 28, 2018

Cryptocurrency Regulations are Taking Shape, April 17, 2018

Supreme Court Rules That Whistleblowers Must Report to the SEC to Benefit from Dodd-Frank Protections, March 6, 2018

Case Studies

Hinckley Allen Representing First Connecticut Bancorp, Inc. in \$544 Million Transaction

Hinckley Allen Represents Bankwell Financial Group, Inc. in its Acquisition of Quinnipiac Bank & Trust Co.

Hinckley Allen Represents Propark America in the Formation of a \$500 Million Joint Venture

Hinckley Allen Representing Royal DSM on \$2.6 billion Pharma Transaction

Hinckley Allen Represents Online Education Client, Hospice Education Network, Inc., in Exit Transaction

Hinckley Allen Represents Bankwell Financial Group, Inc. in its IPO

Events

Medical Marijuana Law in Connecticut, August 27, 2018

Learning Startup Culture: Innovation and High Tech Ecosystem, June 14, 2018

The Business Value Inaugural Breakfast "Building Value in Your Business While Running In", October 19, 2017

Practical Advice for Raising Capital, October 6, 2016



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