

A low-angle photograph of a modern, multi-story building with a glass and steel facade. The building features a prominent cantilevered upper section and a series of diagonal glass panels on the left side. The sky is blue with light clouds.

# REAL ESTATE DEAL REPORT

2021



HINCKLEY  
ALLEN

**Financing****125+**

FINANCINGS COMPLETED IN 2021

**\$3B+**

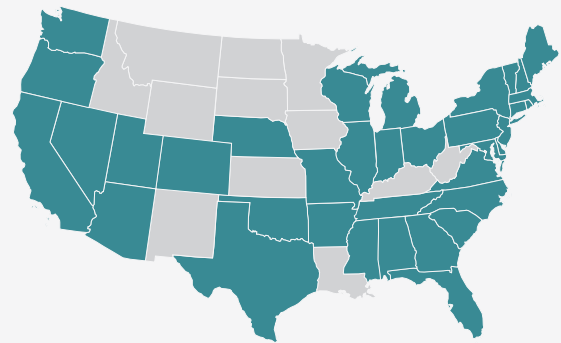
REAL ESTATE FINANCING

**70%**  
LENDERS**30%**  
BORROWERS**Sales****200+**

DEALS CLOSED IN 2021

**\$1B**

TOTAL DEAL VALUE

**60%**  
BUYERS**40%**  
SELLERS**Development & Land Use****700+**MULTI-FAMILY  
RESIDENTIAL UNITS**7M**SQUARE FEET – OTHER  
COMMERCIAL PROJECTS**Local expertise with national reach****36**

STATES IN WHICH WE CLOSED DEALS IN 2021

**Leasing****170+**

LEASES SIGNED

**14M+**

SQUARE FEET

**Industrial Real Estate**

CLOSED ON

**8M+**

SQUARE FEET

SECURED

**\$600M+**

IN INDUSTRIAL PROPERTY TRANSACTIONS



From simple transactions to complex developments,  
our full service team provides superior on-time,  
on-budget strategies, and results.

For more information, please contact:



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