

# Real Estate Deal Report

2022

### Financing

**140+**

FINANCINGS COMPLETED IN 2022

**\$5B+**

REAL ESTATE FINANCING

**75%**  
LENDERS

**25%**  
BORROWERS

### Sales

**175+**

DEALS CLOSED IN 2022

**\$1.3B**

TOTAL DEAL VALUE

**45%**  
BUYERS

**55%**  
SELLERS

### Development & Land Use

**52**

#### Land Use and Zoning Matters.

Representative matters include:

- Achieved approval of over 736 units of multifamily housing for various clients, including affordable housing
- Development counsel for commercial projects involving over 9 million square feet including mixed use, warehouse/logistics, retail, office, restaurant, energy and life sciences.

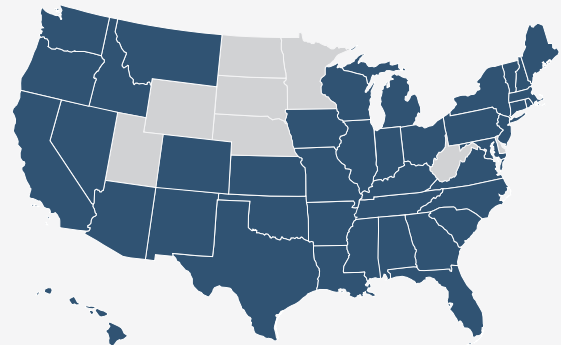
### Leasing

**250+**

LEASES SIGNED

LEASE TYPES:  
COMMERCIAL  
FREESTANDING BUILDING  
OFFICE  
SHOPPING CENTER - GROUND  
SUBLEASE  
TURNKEY  
VEHICLE FLEET  
WAREHOUSE

### National Reach



**42**

STATES AND TERRITORIES  
IN WHICH WE CLOSED DEALS

### Local Expertise

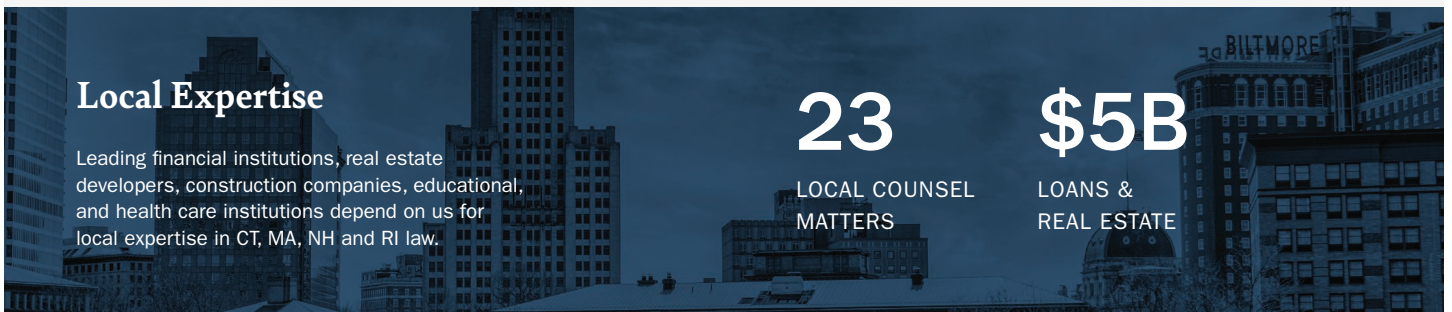
Leading financial institutions, real estate developers, construction companies, educational, and health care institutions depend on us for local expertise in CT, MA, NH and RI law.

**23**

LOCAL COUNSEL  
MATTERS

**\$5B**

LOANS &  
REAL ESTATE





**From simple transactions to complex developments,  
our full service team provides superior on-time,  
on-budget strategies, and results.**

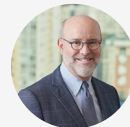
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